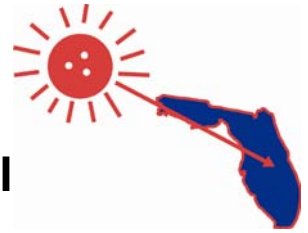




# “Pro Shop University”



## IBPSIA Certified Pro Shop School

**Bowling Supply  
Company**

**Colonial Bowling  
Supply**

**January 16<sup>th</sup> -19th 2012 8:30 – 5:00**

**Tuition: \$800 For IBPSIA Members**

**\$1050 For Non-IBPSIA Members Price includes a 1 year membership in IBPSIA**

**This will be an intense 4 day class that will deal with virtually all of the work that is done on a daily basis in the pro shop.**

**Some of the Topics Include:**

- **Fitting and Drilling**
- **Basic and Advanced Layouts**
- **Plugging**
- **Refinishing and Surface Management**
- **Ball Properties and Construction**
- **Beveling and Polishing**
- **Weighing**
- **Sales Techniques**
- **Marketing**
- **Business Practices**
- **Merchandising**
- **Inventory Control**
- **Shop Layout**
- **And Much More!!**

**Participants are asked to bring an old ball that they will be plugging. All Participants will receive lunch and snacks each day, as well as a manual and additional handouts.**

**\*\*After completion of this 4 day course graduates will be IBPSIA certified professionals.\*\***



**Class will be held at:  
Bowling Supply Company  
7125 Cockrill Bend Blvd.  
Nashville, TN 37209**

NAMES: \_\_\_\_\_

BOWLING CENTER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

**CALL 1-800-251-3522 TO RESERVE YOUR SPOT, OR FAX TO 1-877-878-7453**